



WHO WE ARE

WE MEET 100% OF PROFESSIONAL WEIGHING, MEASURING, COUNTING AND CHECKING NEEDS



DESIGN



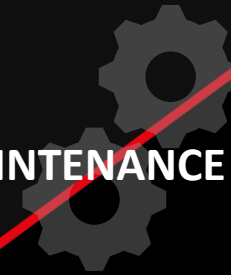
MANUFACTURE



SALE



INSTALLATION &
CALIBRATION



MAINTENANCE



VERIFICATION

136 M€

2019 SALES

1 300+

EMPLOYEES

21

SUBSIDIARIES

FOUR STRATEGIC ORIENTATIONS



INTERNATIONAL

Reinforce our international footprint to serve our clients wherever they are



SERVICE

Continue to build and grow our service offer to support our client's operations



DIGITALIZATION

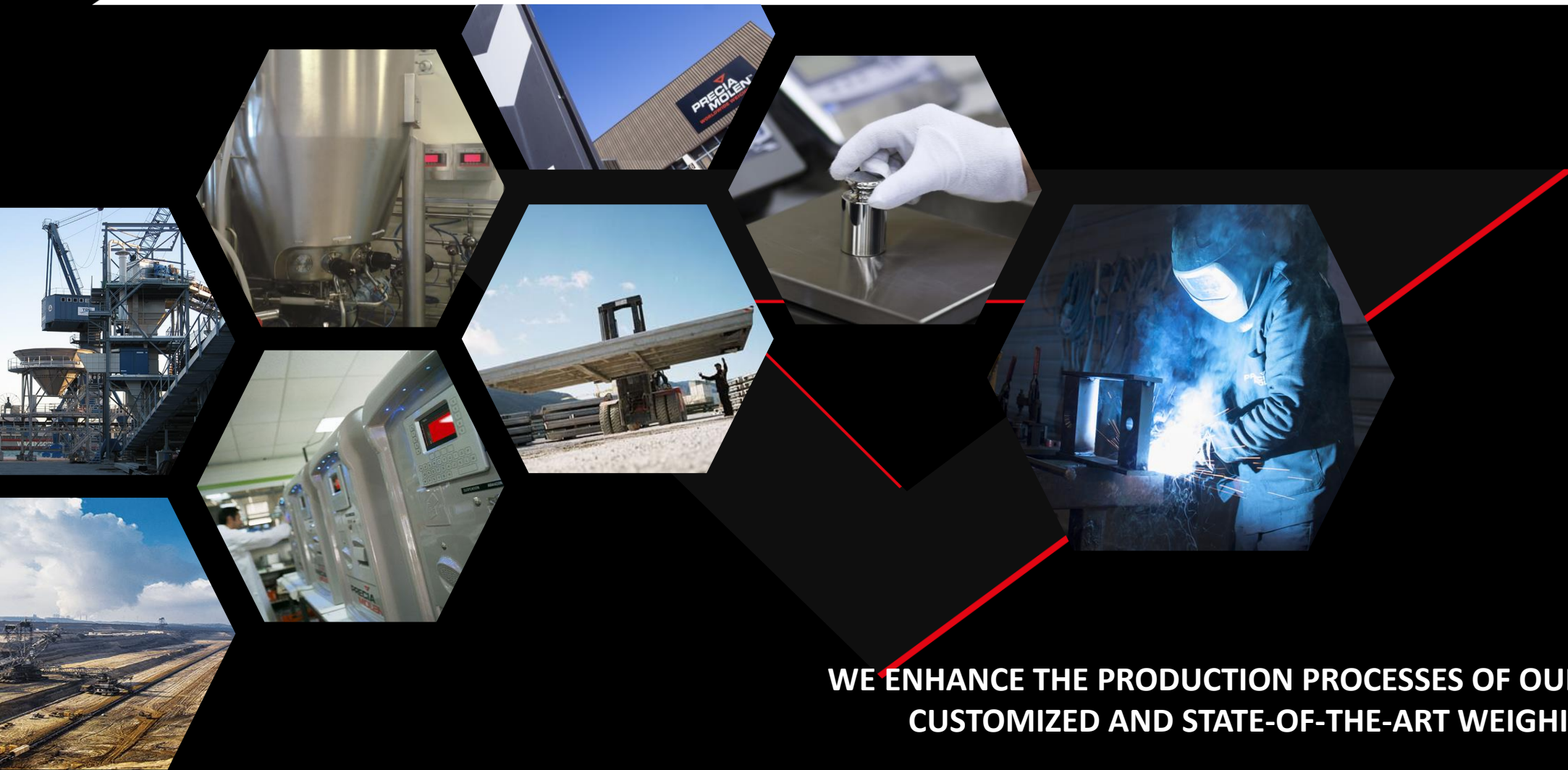
Provide software tools that improve site performance by combining data with operation intelligence



RESEARCH & DEVELOPMENT

Invest in R&D to design and create innovative solutions for tomorrow's challenges

OUR MISSION



**WE ENHANCE THE PRODUCTION PROCESSES OF OUR CLIENTS WITH
CUSTOMIZED AND STATE-OF-THE-ART WEIGHING SOLUTIONS.**

OUR STORY

1887

Jean ESCHARAVIL's grandfather sets up a workshop for the installation & maintenance of weighing scales

1979

Founding of ATEX, a company specialised in load cell manufacturing.

Acquisition of MOLEN, a Dutch weighing company founded in 1867 and of YERNAUX, a company specialised in dynamic bulk weighing and dosing.

1997

Creation of Precia Molen Service

2007

Creation of PRECIA MOLEN MOROCCO, acquisition of NOVA WEIGH UK and NOVA WEIGH India

1951

Jean ESCHARAVIL decides to produce scales and launches the PRECIA brand name.

1985

The first weighing desktop computer to come to France.

2000

Creation of PRECIA MOLEN POLSKA and PRECIA MOLEN CZ

2009

Acquisition of Nordic Bulk Weighing, in Norway

OUR STORY

2010

PRECIA MOLEN is awarded the innovative firm status (OSEO INNOVATION)

2014

Creation of PRECIA MOLEN Australia Ltd Pty and acquisition of SHERING UK

Creation of PRECIA MOLEN Malaysia

2017

Purchase of 80% of CAPI SA (Ivory Coast) and CAPI BF (Burkina Faso)

2019

Acquisition of the Lithuanian company MILVITEKA specialized in bulk handling systems

2011

Creation of PRECIA MOLEN do Brazil

2016

Acquisition of Weighpac NZ, Kaspo Poland and Rowecon UK

Acquisition of J&S Weighing solutions USA and Epona (France)

2018

Acquisition of its Australian counterpart Adelaide Weighing

Creation of PM China

PRECIA MOLEN WORLDWIDE

THINK GLOBAL ACT LOCAL

21

SUBSIDIARIES

2

REPRESENTATIVE OFFICES

40

AGENTS THROUGHOUT THE WORLD

1300+

EMPLOYEES WORLDWIDE

9

FACTORIES

3

ASSEMBLY SITES

● SUBSIDIARIES
● PARTNERS



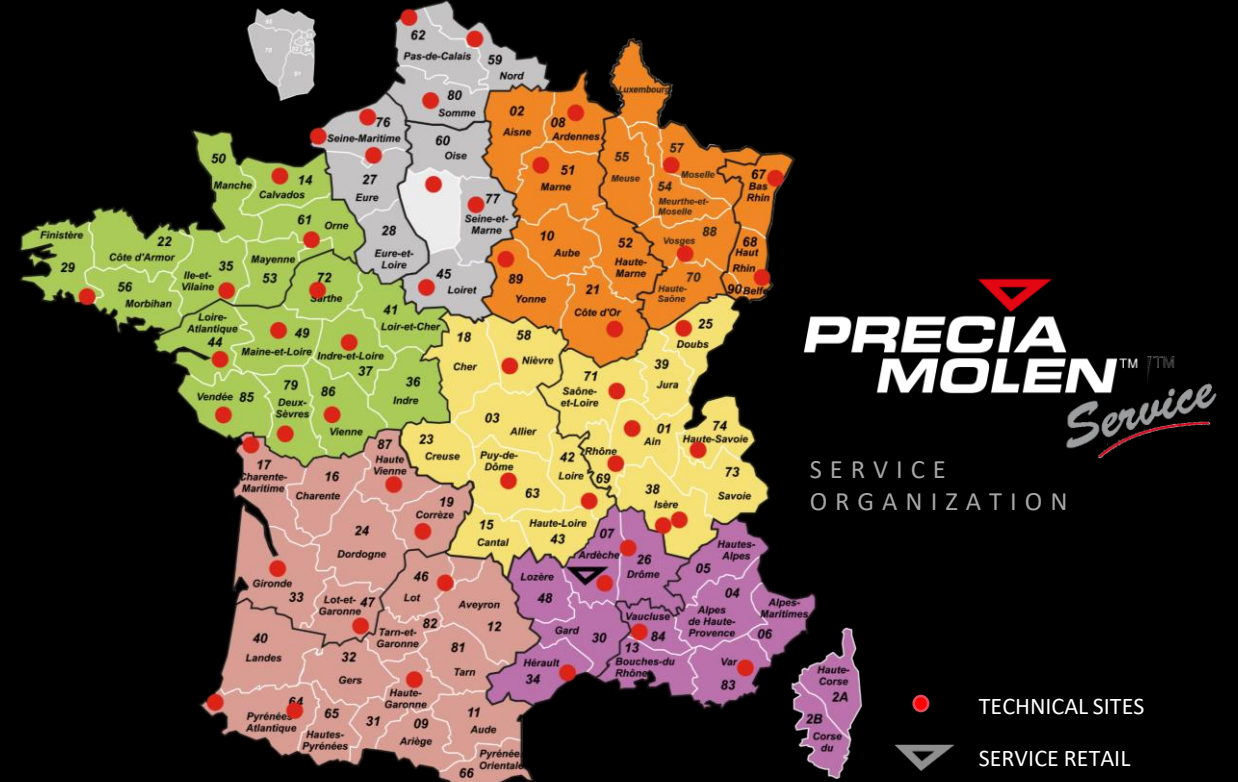
FRENCH NETWORK

STAYING CLOSE TO OUR CLIENTS



50
Sales
Engineers

6
Regional Sales
Agencies



350+
Service Engineers

55
Service Locations
in France

PRODUCTION SITES



HEAD OFFICE
PRIVAS, FRANCE



CASABLANCA,
MOROCCO

- ▶ 2 manufacturing plants in **Privas, France**: loadcells, weighing instrumentation & structures (static, dynamic, continuous & discontinuous weighing) & bespoke software development for customer specific applications...
- ▶ 1 plant in **Dunfermline, Scotland, UK**
- ▶ 1 plant in **Barneveld, Netherlands**
- ▶ 1 plant in **Casablanca, Morocco**
- ▶ 1 plant in **Chennai, India**
- ▶ 1 plant in **Gargzdai, Lithuania**:
- ▶ 1 plant in **Adelaide, Australia**
- ▶ 1 plant in **Czestochowa, Poland**
- ▶ 1 assembly site in **Sabetha, USA**
- ▶ 1 assembly site in **Sao Paulo, Brazil**
- ▶ 1 assembly site in **Kuala Lumpur, Malaysia**



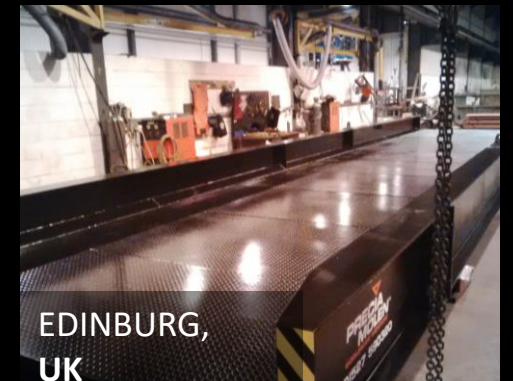
CHENNAI,
INDIA



BARNEVELD,
THE NETHERLANDS



GARGZDAI,
LITHUANIA



EDINBURG,
UK

INDUSTRIES WE SERVE



LOGISTICS



AGRO INDUSTRY



MANUFACTURE



WASTE INDUSTRY



PHARMA, COSMETICS & FINE
CHEMISTRY



RETAIL



PETRO CHEMICAL &
FERTILIZERS



ENERGY



FOOD & DRINK



MINERAL INDUSTRY

WHEN YOUR CHALLENGES
ARE OURS

OUR CERTIFICATIONS

QUALITY STANDARDS



TOGETHER FOR
SUSTAINABILITY



LEGAL FOR TRADE



SPECIAL CERTIFICATIONS



L C I E



PRODUCT RANGES & SOLUTIONS

STATIC

WEIGHING

DYNAMIC

WEIGHING

CONTINUOUS

WEIGHING

DISCONTINUOUS

WEIGHING

SOFTWARE

THERE'S ALWAYS A WEIGHING SOLUTION

SOPHISTICATED & EASY-TO-USE

DISCOVER OUR LARGE RANGE OF STATIC WEIGHING SOLUTIONS

LABORATORY SCALES



FROM 0.01G TO 1G

PRICE COMPUTING SCALES



INDUSTRIAL SCALES



FROM 0.1G TO 300KG

WEIGHING PLATFORMS



**WEIGH-
BRIDGES**

**PROCESS
WEIGHING**

WEIGHBRIDGES

TRUCK SCALES



SCALES FOR SPECIAL VEHICLES



RAIL SCALES



ROBUST & RELIABLE
**ANY VEHICLE,
ANYWHERE**

- ▶ FROM 50T TO HUNDREDS OF TONS
- ▶ FULLY INTEGRATED SOLUTIONS WITH TRAFFIC CONTROL: DRIVER OPERATED TERMINALS, AUTOMATIC PLATE RECOGNITION, RADIOACTIVITY MONITORING...

PROCESS WEIGHING

WEIGHING AT THE CORE OF YOUR MANUFACTURING PROCESSES



SAFE & ACCURATE

**OPTIMIZE
PRODUCTION UNDER ANY
ENVIRONMENT**

- ▶ HIGH CAPACITY LOAD CELLS: UP TO 1000T
- ▶ COMPLETE SYSTEMS FOR BATCH & CONTINUOUS PROCESS
- ▶ HIGH CHOICE OF MATERIALS & CAPACITIES



FULLY INTEGRATED SOLUTIONS

FOR YOUR END-OF-LINE OPERATIONS

- ▶ QUALITY CONTROL
- ▶ PRODUCTION MONITORING
- ▶ CHECKWEIGHING
- ▶ METAL DETECTION

CONTINUOUS WEIGHING

FOR ALL YOUR MATERIAL HANDLING OPERATIONS:
WE GET YOUR BULK !



▶ **BELT SCALES FOR PRODUCTION**



▶ **HIGH ACCURACY LEGAL FOR TRADE
BELT SCALES**



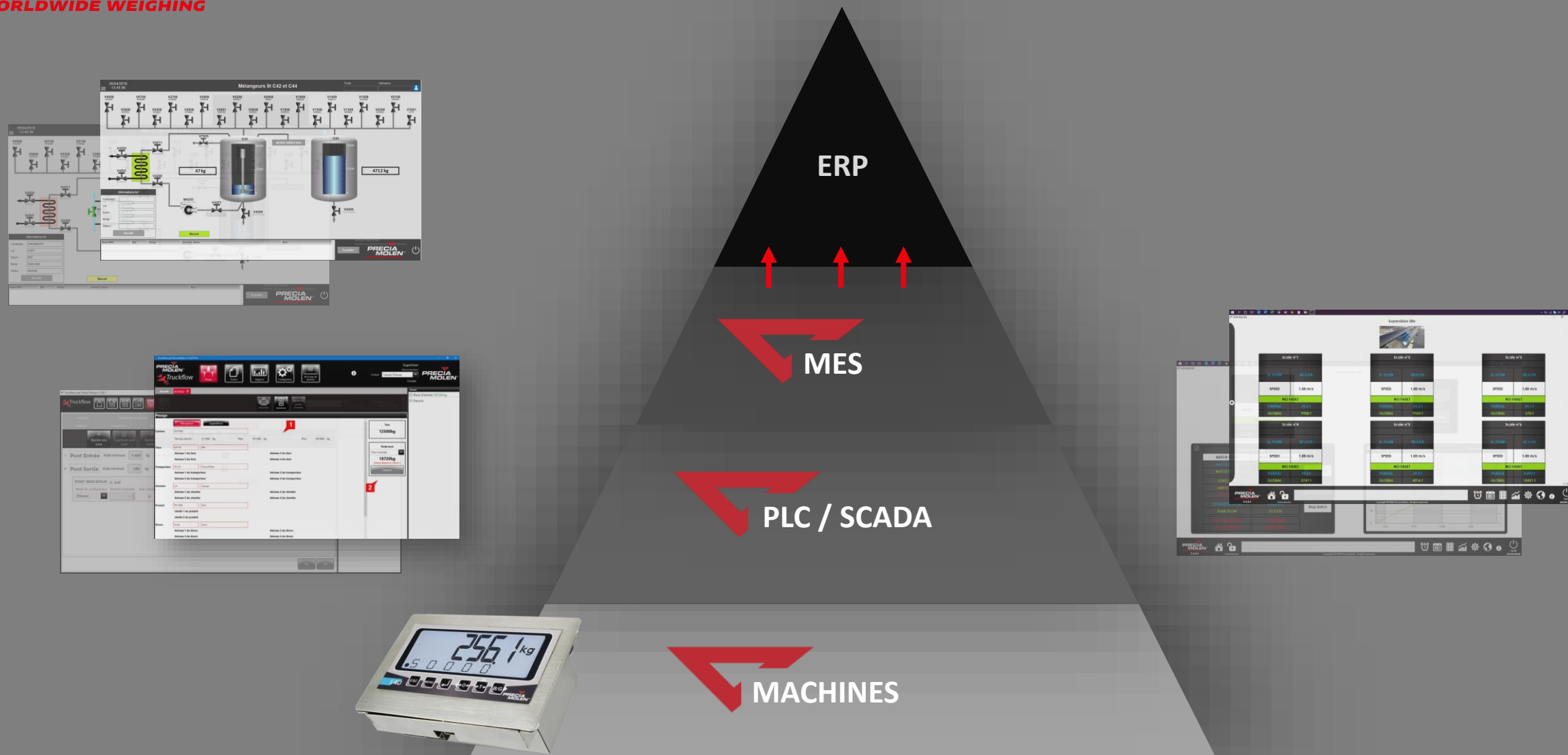
▶ **BELT FEEDERS**

DISCONTINUOUS WEIGHING



► HOPPER SCALES FOR LOADING/UNLOADING AND TRANSFER

PM CONNECTED SERVICES

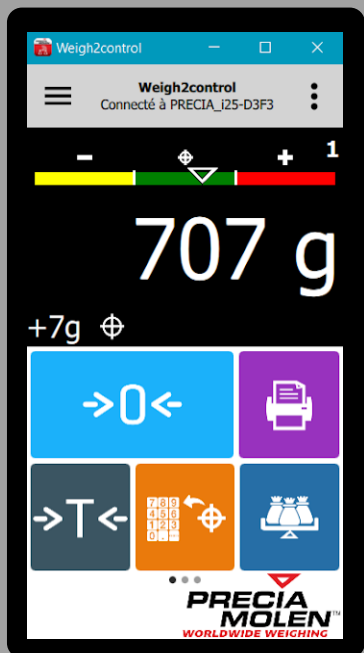


COMPUTER INTEGRATED MANUFACTURING

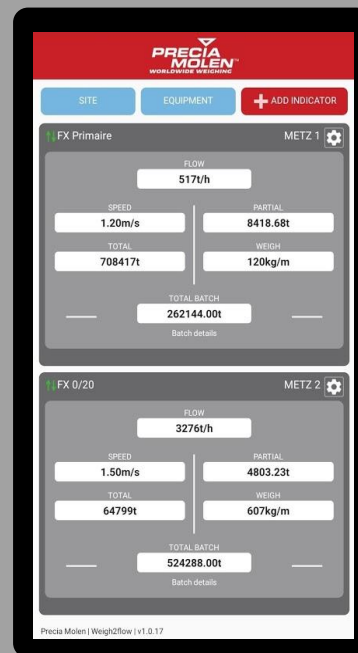
MOBILE APPLICATIONS



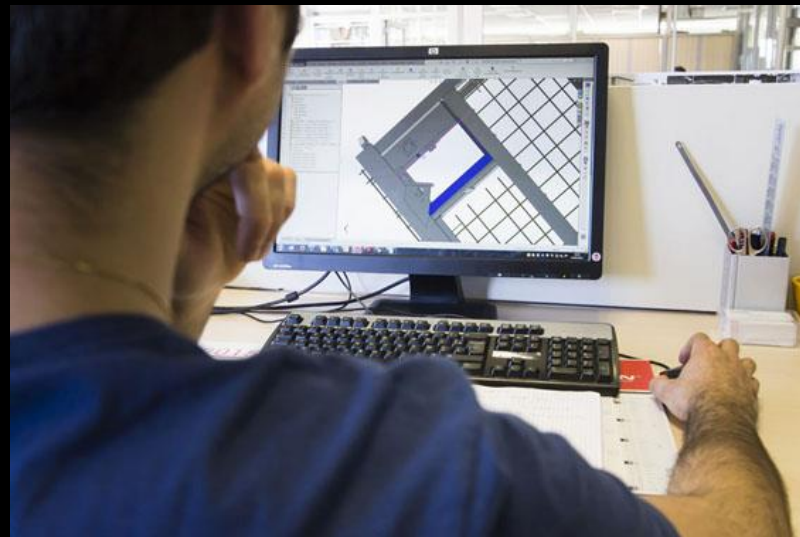
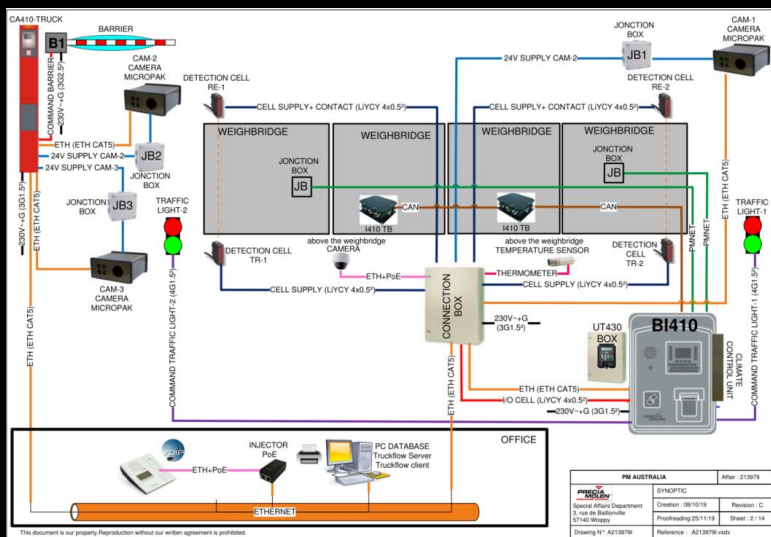
WEIGH2CONTROL



WEIGH2FLOW



FROM STANDARD TO TAILOR-MADE SOLUTIONS



Innovation is of great importance to PRECIA MOLEN: a significant percentage of turnover is invested in R&D.

Over 50 engineers provide new standard products from initial concept through development to final production. We also design special products and provide innovative solutions to meet our customers' specific requirements.

SERVICE

PRECIA MOLEN's prime concern is for its after-sales service quality. Teams of specialist engineers supported by purpose designed testing facilities ensure that your equipment is installed, calibrated and verified to the highest standards. Our support desk operates 24 hours a day to ensure a rapid response to requests for service.



Wherever you are,
our service teams are always
ready to help.

600+
services engineers worldwide

PHARMA, COSMETICS & FINE CHEMISTRY

They trust us:

Abott
Arkema
Atofina
BASF
Bayer
Biocon
Bostik
Clariant
Dow Chemicals
Dupont
Haupt
Ici
Merck
Novartis
Pfizer
Rhodia
Sanofi
Speichim
Sumitomo
Total
Syngenta



PROVIDING THE RIGHT TOOLS FOR
YOUR MASS BALANCE

- ▶ RAW MATERIAL RECEPTION
- ▶ PROCESS AUTOMATION & MODELING
- ▶ CONTIONING
- ▶ QUALITY CONTROL

LOGISTICS & POSTAL

DISPATCH ANYTHING, MEASURE EVERYTHING

- ▶ CHOOSE READY-TO-INSTALL LEGAL FOR TRADE SOLUTIONS
- ▶ INTEGRATE SCALES INTO SELF CHECK OUT MACHINES
- ▶ DISPLAY INFORMATION WITH FRONT-DESK GRAPHIC SOLUTIONS
- ▶ EXPEDITE ANY PARCEL WITH NO HASSLE-SOLUTION FLEXIBILITY IN CAPACITY, ACCURACY, RESISTANCE AND FORMAT

They trust us:

XPO Logistique
Chronopost
ID Logistics
Kuehne + Nagel
New Zealand Post
DHL
FedEx



MANUFACTURE

They trust us:

Schneider electric
Saint Gobain
Michelin
Louis Vuitton
SPIE
Nexans
Goodyear
Hutchinson
Hitachi



WE TAKE THE
WEIGHT OFF
YOUR MIND

- ▶ EASE YOUR OPERATIONS WITH VERSATILE SCALE FOR EVERY SITUATION
- ▶ TRACK YOUR MEASUREMENTS WITHOUT WASTING TIME WITH OUR MOBILE APPS
- ▶ COLLECT DATA EASILY TO INTERNAL IT SYSTEMS

QUARRIES, MINES & CEMENT

They trust us:

Arabian Cement Co
Cemex
Cimescaut
Cimpor
Colas
CRH Group
Hanson
Heidelberg
Italcementi
Jordan Phosphate
Mines Co
LafargeHolcim
Nordkalk
Quinn Group
Tarmac
Boral

DIGGING DEEPER INTO PERFORMANCE CONTROL EXTRACTING THE BEST



- ▶ WEIGHT CONTROL THROUGHOUT THE EXTRACTION PROCESS
- ▶ DIRECT COMMUNICATION WITH PLC NETWORKS & ERPs



MONITORING YOUR PROCESS

COMPLYING WITH FOOD INDUSTRY STANDARDS

They trust us:

Nestlé
Danone
Lactalis
Coca-Cola
Mondelez
Pasquier
France Frais



- ▶ TRACK RAW MATERIAL RECEPTION
- ▶ OPTIMIZE RECIPE FORMULATION
- ▶ CONTROL YOUR END-OF-LINE CONTIONING

WASTE INDUSTRY



WEIGHING WASTE
NOT WASTING TIME



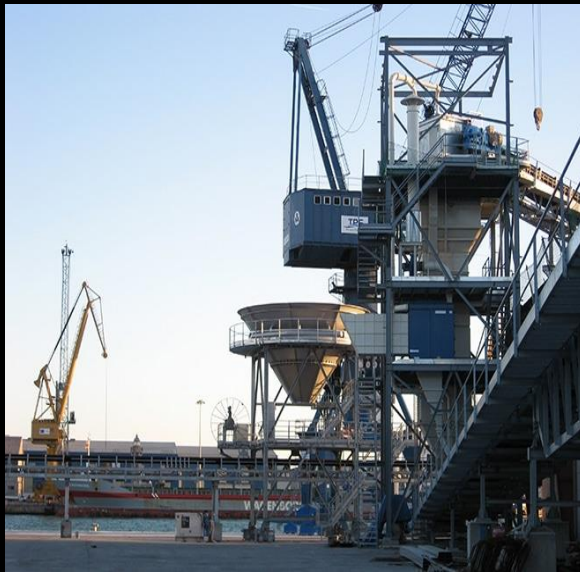
THEY TRUST US
DEGREMONT
PAPREC
VEOLIA
SUEZ
INEO

- ▶ DRIVER AUTONOMY ASSURED
- ▶ LOAD DATA ACQUISITION
- ▶ ACCESS CONTROL

AGRO INDUSTRY

THEY TRUST US

AGRALYS
BORAX
BULHER
CARGILL
CENTRE GRAIN
CEREPY
CHITTAGONG
GRAIN
CODEMAR
COHESIS
COOPAGRI
COSUMAR
CRISTANOL
CUCKROWNIA
FEED AND FOOD
GBS
INGEC
INVIVO
LIMAGRAIN
MALTERIE SOUFFLET
MALTEUROP
PROMILL
ROQUETTE
ROBUST
SAIPOL
SCANDI MAROC
SEA INVEST
SENALIA
SHGT
SILOPORT
SIMAREX
SNC LAVALIN
SONASTOCK
SoSiPo
STOLZ
SUCRAFOR
SUNABEL
SYLVER FOOD
TAIM
TAME
TERMINAL RIFUSE
TOEPFER
UNIDESHY



MEASURE UP TO THE TASK

- ▶ IMPROVE LOADING & UNLOADING SPEED
- ▶ MONITOR MATERIAL HANDLING SYSTEMS
- ▶ STORE SAFELY – ANY QUANTITY, ANYWHERE

WEIGH THE POWER OF OUR SOLUTIONS

They trust us

Acea
Amec Foster
Chevron
EDF
ExxonMobil
National Grid
Neste
Total
Vallourec
WorleyParsons
Antargaz
Orano
Butagaz
Primagaz



- ▶ SAFELY TRANSFER AND MOVE MATERIAL
- ▶ TRACK SITE ENTRY & EXIT DATA



PETROCHEMICALS

CATALYZING YOUR OPERATIONS WITH TRUST- WORTHY SOLUTIONS

They trust us

BASF
Bayer
OCP
Neste
Shell
Total
PolyOne
Ionisos



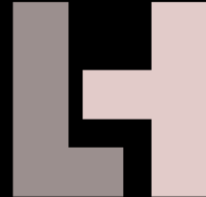
- ▶ SAFE MATERIAL TRANSFER TOOLS
- ▶ OPERATION OPTIMIZATION
- ▶ DATA TRACKING

THEY TRUST US

BASF

We create chemistry

asianpaints



BOORTMALT



Unilever



LafargeHolcim



Louis Dreyfus Company



SANOFI



AkzoNobel



BUNGE





CORPORATE
VIDEO



OUR
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